



## Henry Ford Health System

**“We were able to be successful with this design with ATLAS, where we may not have been as successful with another vendor. Without ATLAS, I don’t think we would have the customer satisfaction that we do.”**

**- J. Mark Tuthill, MD, division head, Pathology Informatics, Henry Ford Health System.**

### Client Overview:

Detroit, Michigan—outreach program for:

- Six hospitals
- Dispersed medical centers with more than 1200 doctors in ~40 specialties
- 2000 private practice physicians

### Existing Technology:

- Epic HIS
- Sunquest LIS

### ATLAS Solution:

Coordinated Diagnostics® Platform

- Physician Portal
- Advanced EMR Connectivity

### Challenge:

As Henry Ford Health System, an integrated delivery network based in Detroit, Mich., embarked on a formal outreach program, leaders articulated the need for a partner on the journey. Specifically, they required laboratory technology to ensure complete orders and enhanced results reporting with vast physician practices (both owned by Henry Ford Health System and stand-alone private practices). Also important to patient care was providers’ ability to better access available lab data across the care continuum.

The laboratory technology also had to support electronic medical record (EMR) integration and interfaces between systems including the existing laboratory information system.

### Solution:

Henry Ford decision-makers, after comparing multiple suppliers, recognized Atlas Medical’s outreach solution, LabWorks Physician Portal with advanced EMR integration, as the best solution for these reasons and others:

- ATLAS’ well-reputed experience and proficiency in supporting EMR integration and interfaces between systems.
- Clean user interface, making training and system access easy for users.
- Customizable profiles for physician practices.
- Fast test ordering capabilities tailored to user sites.

## Success Story